

We're resealable | We're safer | We're recyclable | We Seal

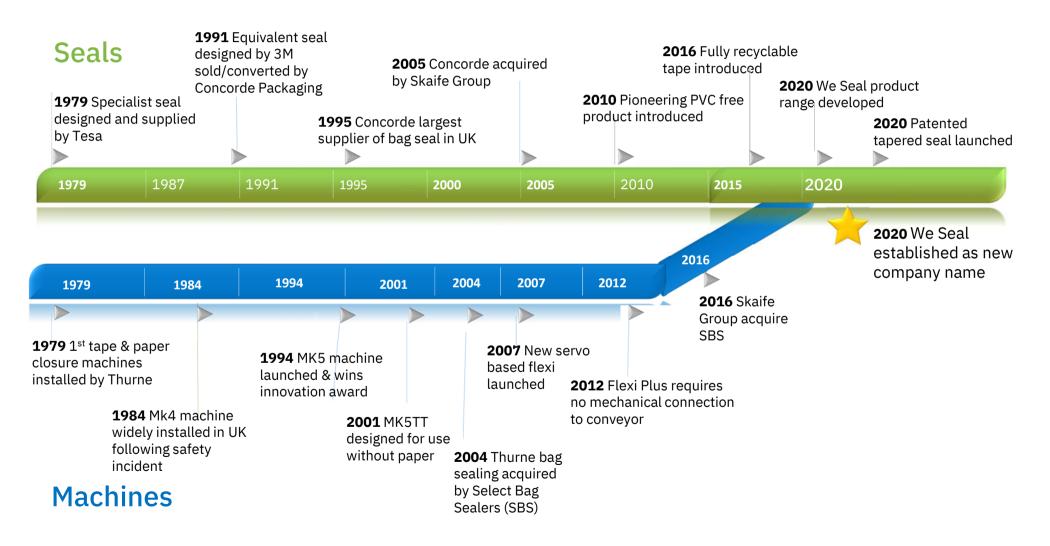
### Contenidos

- ¿Quién es We Seal?
- Las Máquinas
- Los Sellos
- Case Study
- Soporte



### **Our History**





### We Seal en UK

95% de los fabricantes de pan de U.K. confian en We Seal



















### We Seal en el mundo







# Las máquinas

### Flexi Plus

- Hasta 65 bolsas por minuto
- Corte en ángulo (patentado)
- Customizable con
  - Altura ajustable,
  - Sensores control de calidad
  - Impresora térmica
- Construidas para trabajo industrial
- HMI intuitivo
- Altos niveles seguridad : PLD, Sistema compliance,
   CE.

Consistent Repeatable
Accurate automation





Flexi Plus

### **Professional Sealer**

- Hasta 30 bolsas por minuto
- Corte en ángulo (patentado)
- HMI intuitivo
- Altos niveles seguridad : PLD, Sistema, CE.

Consistent Repeatable
Accurate automation





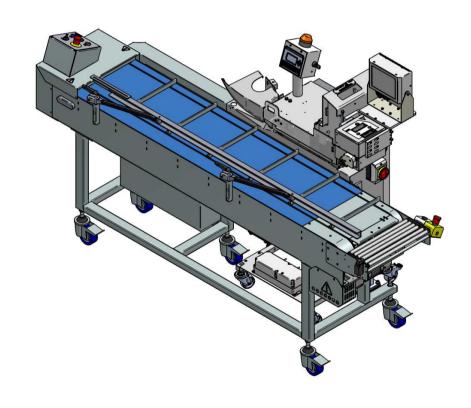
The resealable, recyclable bag seal experts.

### Impresoras & Transportadores











# Todo esta en El sello







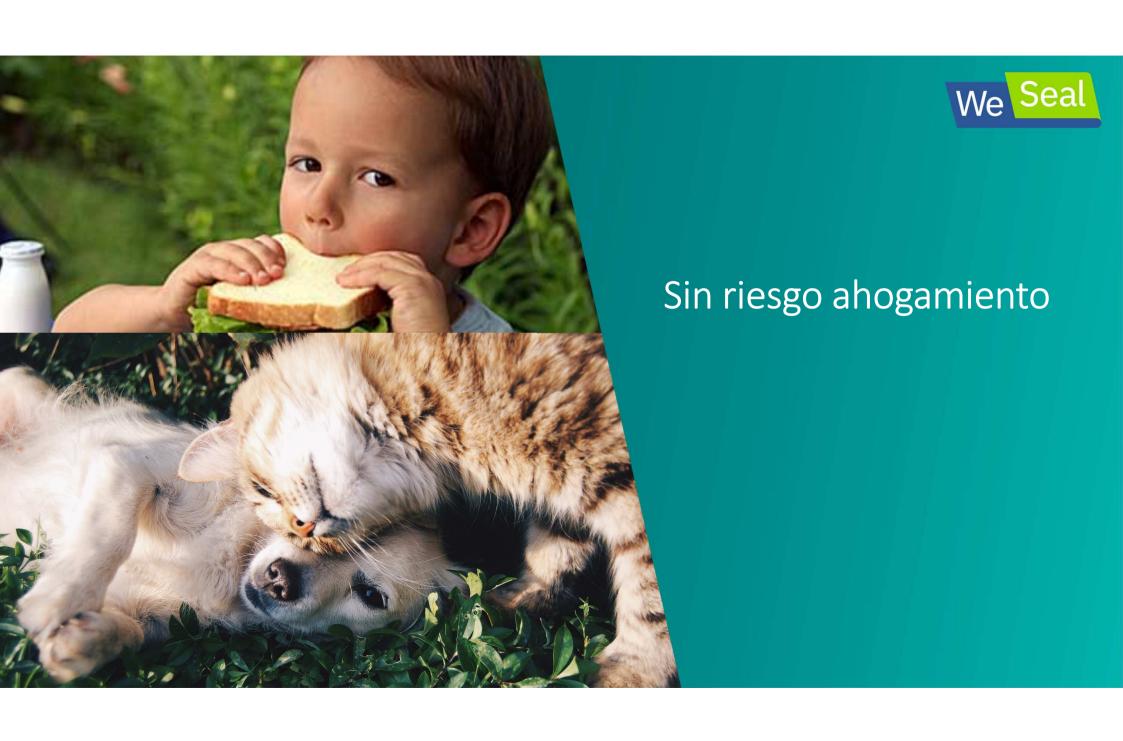








bag seal experts.



### Plastic clip Health Concerns

In the UK – 1980's child death resulted in virtual 100% move away from plastic clips almost overnight

### **Mail**Online

#### Issues in Australia and NZ appear in UK press

Man who accidentally swallowed bread bag clip spent two months in agony before it was found stuck in his INTESTINE

Adelaide hospital staff found the clip attached to the wall of the intestine

It had caused obstruction and swelling to the man's bowel

His case is used in a paper pleading for a material change to the clip

15<sup>th</sup> May 2014

#### University of Adelaide Professor Maddern wrote a paper:

He said the bread clip was overdue for a redesign. Using starch means the clip would dissolve if swallowed and would prevent the need for surgery which is life-threatening for some people. 'We have to operate on them because the bowel is blocked and twisted, and if we don't the bowel will burst and the patient will certainly die,' Professor Maddern said.

Because bread bag clips are normally radiolucent, they are impossible to discover when accidentally ingested, so diagnosis is difficult unless the patient remembers the incident. The shape of plastic bread bag clips is unique and can result in a trap-like effect, which prevents easy removal once ingested. (researchgate.net 2020)

# We Seal









### Metal detector friendly

### Para incrementar

- calidad
- seguridad
- garantias



# We Seal sellos 100% reciclables





EU Plastics Strategy 2025 (ver anexo final)

https://environment.ec.europa.eu/strategy/plastics-strategy\_es





YOUR BATCH INFO HERE

YOUR MARKETING MESSAGE HERE

BEST BEFORE DATE DD/MM/YYYY

THERMALLY PRINTED, NO INK REQUIRED

CUSTOMISABLE WITH A CHOICE OF COLOURS

PRINT AREA UP TO 53X10mm AND QR CODE FRIENDLY





### Impresión de calidad

- Informa de todo lo importante
- Añade un QR
- Refuerza tu marca

## ¿ Cómo nos comparamos?



	We Seal	Plastic tag	Twist tie	Metal clip
Resealable	YES	YES	YES	YES
Number of seals per reel	27,000+	~5,000	~10,000	~10,000
<b>Safe</b> (if accidentally swallowed)	YES	NO	NO	NO
Metal detector friendly	YES	YES	METAL TWIST - NO PLASTIC TWIST - YES	NO
100% Recyclable	YES	NO	NO	NO
Printable	YES*	YES	NO	YES

<sup>\*</sup>Impresión de alta calidad







### Sello apretado = Mejor consevación producto

Un ensayo de textura de 14 días fue realizado por el centro Campden BRI confirmando que el sistema de sellado de bolsas We Seal mantiene, como minimo, mismos niveles de frescura de product que los cierres de plástico rígido.



### No Greenwashing

- Iniciativas Mediambientales
- Sello reciclable junto a las bolsas de PE o PP
- I+D propio y ISO 14001
- Environmental Standard desde 2009



### 30% Reciclado











Manteniendo las cosas en círculo



EU Circular Economy Action Plan (see addendum)

https://ec.europa.eu/environment/topics/circular-economy/first-circular-economy-action-plan\_en\_







### Colaboramos

Ayudamos a educar a los consumidores con campañas para reciclaje de bolsas de plástico y de reducción de desperdicio de comida, a traves de la web de nuestros socios: breadbags.org

Para garantizar que estamos al dia en las prácticas de reciclaje trabajamos con:

- Entidades gubernamentales
- WRAP
- The Ellen McArthur Foundation
- compañias gestion residuos alimentarios



We are very excited to share that we have launched the world's first commercial bread bag incorporating PCR content. This breakthrough project is a collaboration with global partners and demonstrates the feasibility of reusing plastic waste in safe food-grade packaging rather than losing its value to landfill or incineration. #packaging #sustainability #pcrcontent #recycling #recyclablepackaging #recycledcontent

#circulareconomy #environment #ecofriendly #plastic #sustainable https://lnkd.in/gPBJeKJy



...

### **Case Study**

Kenyan brand Festive Bread se pasó a los sellos resellables y reciclables en 2019

Festive esta publicitando todo los beneficios de este tipo de sellado a los consumidores





# Twin-wire Clip Conversion Case Study

Angelina Bakeshop The Philippines



### Testimonios recientes:



### CUSTOMER TESTIMONIAL

We've used the tape seal method on our products for over 25 years and find it to be a very effective bag closing solution. The sealing machines from We Seal are reliable, low maintenance and perform very well compared to other manufacturers we've tried in the past.

The tightness of the seal and the resealable nature make it a consumer favourite, and We Seal's sustainability values align strongly with the work we're doing at Allied. The service team do an excellent job of looking after our fleet when required, but intervention is minimal.

Andy Carroll, Site Engineering Manager Allied Bakeries, UK







### CUSTOMER TESTIMONIAL

We have been using We Seal machines in our bakery for 13 years. We've found the bag sealers to be reliable & well-engineered and they cope well with the big demands of our weekly output of around 2.9 million units.

As with all our machinery, preventative maintenance is key to ensuring that the sealers keep operating smoothly, and We Seal have provided us with clear instructions as to how we can best facilitate this. The machines are easy to operate and we're very happy with the support we receive from We Seal when needed.

Francis Furlong, Engineering Manager Fine Lady Bakeries, UK















# Muchas Gracias





## Addendum – EU Plastics strategy & CEAP



European Green deal - 2050 https://ec.europa.eu/info/strategy/priorities-2019-2024/european-green-deal/

EU environmental policy – 2030 <a href="https://ec.europa.eu/environment/strategy/environment-action-programme-2030">https://ec.europa.eu/environment/strategy/environment-action-programme-2030</a> en

Plastics Strategy https://ec.europa.eu/environment/strategy/plastics-strategy\_en

The European Strategy for Plastics has set the target that 10 million tonnes of recycled plastics are used to make products in the EU by 2025. This compares to less than 4 million tonnes used in 2016.

New rules on packaging to improve the recyclability of plastics and increase the demand for recycled plastic content

Circular Economy Action Plan <a href="https://ec.europa.eu/environment/topics/circular-economy/first-circular-economy-action-plan\_en">https://ec.europa.eu/environment/topics/circular-economy/first-circular-economy-action-plan\_en</a> "helping "close the loop" of product lifecycles through greater recycling and re-use, and bought benefits for both the environment and the economy." "The new Action Plan thus confirms that the EU will continue to lead the way to a circular economy at the global level"



